

The Academy of Life Underwriting Survey Group proudly presents the 2017 Survey:

An Underwriter Census Redux!

IT's Time to Stand Up and Be Counted

You may receive the survey from various sources, but only complete the survey once.

Our goal is to reach as many underwriters as we can! To accomplish this goal, we need your help **ensuring all of your underwriting staff participate in the survey**. This includes: underwriters, auditors, researchers, trainers, MD's or RN's, managers, everyone with underwriting background and responsibilities.

Please help us reach everyone with an underwriting background by forwarding this survey to all personnel in your company with underwriting responsibilities and asking them to complete the survey. This will only require a few moments of your time and approximately 5 to 7 minutes for completion of the survey. Individual survey answers are confidential. Remember to complete the survey yourself!

Goals of the survey:

-) Calculate the number of life underwriters in the US and Canada
-) Define the age of the underwriter population
-) Gauge underwriter experience and education level
-) Obtain insights into development needs and new areas for focus for underwriters
-) Count of in-office underwriters, part-time remote and fully remote
-) || Compare the results of the 2014 survey to the 2017 survey results and provide an update

The deadline for completion of the survey is **February 13th, 2017.**

If you provide your email address at the end of the survey, you'll be entered in a drawing to win one of ten **\$50 Amazon gift cards** donated by the Academy of Life Underwriting.

The results of the survey will be shared on the ALU website in April, with further analysis in an upcoming article in "On the Risk".

We appreciate your support and hope to provide valuable information for you!

Control/Click on the following link to complete the

survey: <https://www.surveymonkey.com/r/2017underwritercensus>

ALU Survey Group Members:

Carol Flanagan - John Hancock

Robert Scott - Woodmen Life

John Sherman - American General

Kristin Ringland - SCOR Global Life Americas