Academy of Life Underwriting

990 & 990-T Returns - Client and Public Inspection Copy

For the Year Ended June 30, 2022



600 INWOOD AVENUE NORTH SUITE 160 OAKDALE, MN 55128 TEL: (651) 636-3806 FAX: (651) 636-1136 www.akinshenke.com

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

Open to Public

OMB No. 1545-0047

Department of the Treasury

► Go to www.irs.gov/Form990 for instructions and the latest information. 2022 A For the 2021 calendar year, or tax year beginning JUL 1, 2021 and ending JUN 30, Check if applicable: C Name of organization D Employer identification number Address change ACADEMY OF LIFE UNDERWRITING Name change 45-5087087 Initial return Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number Final return/ termin-ated 202-495-3130 1800 M STREET, NW 400s 484,298. City or town, state or province, country, and ZIP or foreign postal code G Gross receipts \$ Amended return WASHINGTON, DC 20036 H(a) Is this a group return Applica-tion pending F Name and address of principal officer: JODI MCDONALD for subordinates? Yes X No SAME AS C ABOVE H(b) Are all subordinates included? Tax-exempt status: \bigcirc 501(c)(3) $\boxed{\mathbf{X}}$ 501(c) (6) **◄** (insert no.) | 4947(a)(1) or If "No," attach a list. See instructions J Website: ► WWW.ALU-WEB.COM **H(c)** Group exemption number ▶ K Form of organization: X Corporation Trust Association Other > L Year of formation: 2012 M State of legal domicile: PA Part I Summary Briefly describe the organization's mission or most significant activities: THE ACADEMY OF LIFE UNDERWRITING **Activities & Governance** IS ORGANIZED TO ESTABLISH AND ADMINISTER (SEE SCHEDULE O) if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) Number of independent voting members of the governing body (Part VI, line 1b) 4 Total number of individuals employed in calendar year 2021 (Part V, line 2a) 5 Total number of volunteers (estimate if necessary) 6 108,258. 7 a Total unrelated business revenue from Part VIII, column (C), line 12 **b** Net unrelated business taxable income from Form 990-T, Part I, line 11 7b 36,590. **Prior Year Current Year** 0. Contributions and grants (Part VIII, line 1h) 8 390,761. 482,304. Program service revenue (Part VIII, line 2g) 308. 1.949. 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 50. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 45. 11 $\overline{391}, \overline{1}19$. 484,298. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 12 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0. 0. 14 Benefits paid to or for members (Part IX, column (A), line 4) Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 0. 0. 15 16a Professional fundraising fees (Part IX, column (A), line 11e) 0. **b** Total fundraising expenses (Part IX, column (D), line 25) 659,663. 492,287. 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 492,287. 659,663. 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) -268,544. -7,989. Revenue less expenses. Subtract line 18 from line 12 **Beginning of Current Year End of Year** 5 619,142 639,330. 20 Total assets (Part X, line 16) 0. 0. 21 Total liabilities (Part X, line 26) 三年 639,330. 22 Net assets or fund balances. Subtract line 21 from line 20 Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date Sign JODI MCDONALD, PRESIDENT Here Type or print name and title Date PTIN Print/Type preparer's name Preparer's signature 01/10/23 self-employed P01008921 CHRIS J. HENKE CHRIS J. HENKE Paid Firm's name ► AKINS HENKE AND COMPANY Firm's EIN ▶ 46-3220328 Preparer Firm's address 600 INWOOD AVENUE NORTH, SUITE 160 Use Only OAKDALE, MN 55128 Phone no. 651-636-3806

May the IRS discuss this return with the preparer shown above? See instructions

No

X Yes

Pa	Statement of Program Service Accomplishments
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission:
	ALU OFFERS INFORMATION, EDUCATION AND DEVELOPMENT OPPORTUNITIES AND
	RECOGNITION OF EDUCATIONAL ACCOMPLISHMENTS TO LIFE INSURANCE
	UNDERWRITERS AND OTHER INDIVIDUALS INTERESTED IN LIFE INSURANCE
	UNDERWRITING.
2	Did the organization undertake any significant program services during the year which were not listed on the
	prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? No
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$ including grants of \$) (Revenue \$
	CERTIFICATION EXAM PREPARATION AND ADMINISTRATION:
	THE EXAMINATION GROUP OF ACADEMY OF LIFE UNDERWRITING (ALU) PREPARES
	AND ADMINISTERS FOUR EXAMINATIONS TO ASSESS THE KNOWLEDGE AND
	EXPERIENCE OF LIFE INSURANCE UNDERWRITERS AND OTHER INTERESTED
	PROFESSIONALS COMPARED TO THE ESTABLISHED ALU CURRICULUM. THE ALU101,
	ALU201, ALU202, AND ALU301, EXAMS ARE CREATED BY A TEAM OF MORE THAN
	THIRTY VOLUNTEERS, ALL PRACTICING LIFE UNDERWRITERS OR COMPANY MEDICAL
	DIRECTORS, IN A WELL-ESTABLISHED PROCESS THAT TAKES MORE THAN SIX
	MONTHS TO COMPLETE. EACH TEAM MEMBER WRITES QUESTIONS BASED UPON
	ASSIGNED TEXTBOOK CHAPTERS. THE QUESTIONS ARE REVIEWED AND IMPROVED IN
	SMALL GROUP DISCUSSION, AND THEN ASSEMBLED INTO FIVE EXAMS. ALU
4b	(Code:) (Expenses \$ including grants of \$) (Revenue \$
TIJ.	ON THE RISK: THE JOURNAL OF THE ACADEMY OF LIFE UNDERWRITING:
	OH THE RIBERT THE COURTED OF THE HOLDERT OF BITE CHARACTERS.
	ON THE RISK: THE JOURNAL OF THE ACADEMY OF LIFE UNDERWRITING (OTR) IS
	A PROFESSIONAL JOURNAL PUBLISHED QUARTERLY BY ALU. THE ON THE RISK
	EDITORIAL TEAM, TOGETHER WITH A GROUP OF EDITORS AND MANAGERS, SECURES
	TIMELY, IN-DEPTH ARTICLES WRITTEN BY PRACTITIONERS IN THE UNDERWRITING
	COMMUNITY. OTR IS DISTRIBUTED TO MEMBERS OF THE ASSOCIATION OF HOME
	OFFICE UNDERWRITERS (AHOU) AND CANADIAN INSTITUTE OF UNDERWRITERS (CIU)
	AS A BENEFIT OF MEMBERSHIP, AND DIRECT SUBSCRIPTIONS MAY BE PURCHASED.
	ON THE RISK REACHES APPROXIMATELY 1,740 SUBSCRIBERS WITH EACH ISSUE.
	THE JOURNAL CONTRIBUTES TO THE PROFESSIONAL AND CONTINUING EDUCATION
	NEEDS OF THE AHOU, THE CIU, AND THE WORLD-WIDE PROFESSIONAL
40	(Code:) (Expenses \$ including grants of \$) (Revenue \$)
70	CONTINUING EDUCATION:
	EACH YEAR, THE UNDERWRITING DEVELOPMENT AND CONTINUING EDUCATION GROUP
	OF THE ACADEMY OF LIFE UNDERWRITING CREATES AND OFFERS SEVERAL
	OPPORTUNITIES FOR LIFE INSURANCE UNDERWRITERS AND OTHER INTERESTED
	PARTIES TO STUDY AND DISCUSS SPECIFIC EMERGING AND ESTABLISHED TOPICS
	IMPORTANT TO THEIR PROFESSIONS. THE GROUP IS COMPRISED OF PRACTICING
	LIFE UNDERWRITERS OR UNDERWRITING MANAGERS.
	DITE ONDERWITTEND ON ONDERWITTEND PRINCEIO
	THE UNDERWRITING DEVELOPMENT GROUP CREATES AND ADMINISTERS ONLINE
	WEBINARS SIX TO SEVEN TIMES EACH YEAR. THESE ONE-HOUR SEMINARS INCLUDE
	PRESENTATIONS ON TIMELY UNDERWRITING TOPICS BY INDUSTRY EXPERTS, WHERE
4-1	·
40	Other program services (Describe on Schedule O.)
4 -	(Expenses \$ including grants of \$) (Revenue \$)
40	Total program service expenses

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Form 990 (2021) ACADEMY OF LIFE UNDERWRITING Part IV Checklist of Required Schedules

	·		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1		X
2	Is the organization required to complete Schedule B, Schedule of Contributors? See instructions	2		X
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			l
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			l
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments			l
	or in quasi endowments? If "Yes," complete Schedule D, Part V	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X,			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			ا
	Part VI	11a		X
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in			,,,
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
f	3			,,
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			 ₩
	Schedule D, Parts XI and XII	12a		X
b	Was the organization included in consolidated, independent audited financial statements for the tax year?	40.		 ₩
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	, , , , ,	14a		_
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000	4.46		x
45	or more? If "Yes," complete Schedule F, Parts I and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any	14b		
15		45		X
46	foreign organization? If "Yes," complete Schedule F, Parts II and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to	15		<u> </u>
16		46		X
47	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		<u> </u>
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	17		x
12	column (A), lines 6 and 11e? <i>If</i> "Yes," <i>complete Schedule G, Part I.</i> See instructions Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	''		 ^
18		10		x
10	1c and 8a? If "Yes," complete Schedule G, Part II	18		<u> </u>
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	10		x
20-	complete Schedule G, Part III	19 20a		X
20a b	The second secon	20a 20b		 ^ `
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or	200		
۱ ۲	domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I. Parts I and II	21		x
	aomestic government on Fartix, column (z), interest for test complete schedule I, Parts I and II	41	1	1 22

Part IV	Checklist of Required Schedules	(continued)
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			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23		X
24 a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
		24a		X
h	Schedule K. If "No," go to line 25a	24b		
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	240		
C	, , , , ,	24c		
	any tax-exempt bonds?	24d		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	240		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit	05-		
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			l
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV,			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If			
	"Yes," complete Schedule L, Part IV	28a		X
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		X
	A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If			
	"Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
-	Part V, line 1	34		x
35 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	"		
٠.	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?	"	<u> </u>	
55	N - AU - 000 CI	38	Х	
Pai		1 00		
	Check if Schedule O contains a response or note to any line in this Part V			
	Chook is destruction of contains a response of note to any line in this fact v		V	N _C
4 -	Enter the number reported in box 2 of Form 1006. Enter 0, if not applicable		Yes	No
	Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable Ia 7 Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable 1b 0	-		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming	_	v	
	(gambling) winnings to prize winners?	1c	Х	

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Form 990 (2021) ACADEMY OF LIFE UNDERWRITING

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

			Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b		
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. See instructions.		37	
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	X	
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a	4-		x
h	financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country	4a		
b	See instructions for filling requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		х
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible as charitable contributions?	6a		x
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
	to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
_	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the			
0	sponsoring organization have excess business holdings at any time during the year?	8		
9 a	Sponsoring organizations maintaining donor advised funds. Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:	0.5		
	Initiation fees and capital contributions included on Part VIII, line 12			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter:			
а	Gross income from members or shareholders			
b	Gross income from other sources. (Do not net amounts due or paid to other sources against			
	amounts due or received from them.)			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
_	Note: See the instructions for additional information the organization must report on Schedule O.			
D	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
_	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Х
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O	14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or			
	excess parachute payment(s) during the year?	15		x
	If "Yes," see the instructions and file Form 4720, Schedule N.			
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		Х
	If "Yes," complete Form 4720, Schedule O.			
17	Section 501(c)(21) organizations. Did the trust, any disqualified person, or mine operator engage in any			
	activities that would result in the imposition of an excise tax under section 4951, 4952 or 4953?	17		
	If "Yes," complete Form 6069.			

Form 990 (2021) ACADEMY OF LIFE UNDERWRITING 45-5087087 Page

Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response Page 6

	to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.			
	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain on Schedule O.			
b	Enter the number of voting members included on line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, trustees, or key employees to a management company or other person?	3	Х	
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	Х	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes," provide the names and addresses on Schedule O	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	77	
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
	Describe on Schedule O the process, if any, used by the organization to review this Form 990.		7.7	
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe		3.7	
	on Schedule O how this was done	12c	X	
13	Did the organization have a written whistleblower policy?	13	X	
14	Did the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			v
	The organization's CEO, Executive Director, or top management official	15a		<u>х</u>
D	Other officers or key employees of the organization	15b		
10-	If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a	40-		Х
L	taxable entity during the year? If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation	16a		Λ
D				
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's	16b		
Sec	exempt status with respect to such arrangements? tion C. Disclosure	IOD		
17	List the states with which a copy of this Form 990 is required to be filed ▶PA			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)	s only)	availah	ole
.0	for public inspection. Indicate how you made these available. Check all that apply.	onny)	a , anak	
	X Own website Another's website X Upon request Other (explain on Schedule O)			
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, an	d finan	cial	
	statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records			
	ASSOCIATION MANAGEMENT STRATEGIES - 202-495-3130			
	1800 M STREET NW 400S, WASHINGTON, DC 20036			

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See the instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

X Check this box if neither the organization ne	or any related	orga	niza	tion	con	nper	sate	ed any current officer, d	irector, or trustee.	
(A)	(B)			(0	C)			(D)	(E)	(F)
Name and title	Average	(do		Pos		າ than ເ	one	Reportable	Reportable	Estimated
	hours per	box	, unle	ss pei	rson i	is both or/trus	n an	compensation	compensation	amount of
	week		Cer ai	lu a u	recid	Tritus	iee)	from	from related	other
	(list any hours for	irecto						the organization	organizations (W-2/1099-MISC/	compensation from the
	related	eord	tee			sated		(W-2/1099-MISC/	1099-NEC)	organization
	organizations	Individual trustee or director	Institutional trustee		yee	m pen		1099-NEC)	1000 NEO)	and related
	below	idual t	ution	<u></u>	Key employee	sst co	er			organizations
	line)	Indiv	Instit	Officer	Key e	Highest compensated employee	Former			
(1) CATHERINE MUCCIGROSSO	1.00									
BOARD CHAIR		Х		X				0.	0.	0.
(2) SCOTT CORBETT	1.00									
TREASURER		Х		Х				0.	0.	0.
(3) SUSAN HUTCHISON	1.00									
SECRETARY		Х		X				0.	0.	0.
(4) JODI MCDONALD	10.00									
ALU PRESIDENT		Х		Х				0.	0.	0.
(5) JENNIFER JOHNSON	1.00									
ALU - PAST PRESIDENT		Х						0.	0.	0.
						_				
		-								
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								L	l	l .

Form **990** (2021)

	Section A. Officers, Directors, Trus		l	ccs,			grice			'			(E)	
	(A)	(B)			((•			(D)	(E)			(F)	
	Name and title	Average	(do		Posi heck i) than o	one	Reportable	Reportable		Es	timate	bs
		hours per	box	, unles	ss per	rson i	s both	an	compensation	compensatio	n	amount o other compensati		of
		week		Cer an	lu a u	recto	r/trus	iee)	from	from related	- 1			
		(list any	Individual trustee or director						the	organizations				
		hours for	or dir	ao			ted		organization	(W-2/1099-MIS	iC/		om th	
		related	stee	ruste			Sue		(W-2/1099-MISC/	1099-NEC)			anizat	
		organizations	al tru	Institutional trustee		Key employee	Highest compensated employee		1099-NEC)				d relat	
		below	ividu	II UI	Officer	emp	hest	Former				orga	anizati	ons
		line)	pul	lust	0#i	Key	E E	For						
											\neg			
			1											
											-			
			-											
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			1											
											\neg			
			1											
											-			
			-											
							_							
1b	Subtotal								0.		0.			0.
	Total from continuation sheets to Part V								0.		0.			0.
	Total (add lines 1b and 1c)							•	0.		0.			0.
2	Total number of individuals (including but							o re	ceived more than \$100	000 of reportable				
_	compensation from the organization	iot iii iiitea to ti	030	iioto	u ac	JOVC	,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	010	socived more triair wroo,	ooo or reportable				0
	compensation from the organization												Yes	No
_											1		162	NO
3	Did the organization list any former officer	, director, trust	ee, ł	сеу е	empl	oye	e, or	hig	hest compensated empl	loyee on				
	line 1a? If "Yes," complete Schedule J for	such individual										3		X
4	For any individual listed on line 1a, is the s													
	and related organizations greater than \$15	0,000? If "Yes.	" co	mple	ete S	Sche	edule	J f	for such individual			4		X
5	Did any person listed on line 1a receive or													
	rendered to the organization? If "Yes." con	•				•			· ·			5		Х
Sec	tion B. Independent Contractors	IIDICIC OCHCOOK	<i>.</i> 0 <i>1</i>	01 30	ici į	<i>J</i> C/13	011						'	
	·	mananatad ina	مما		at ac	+			not received more than C	100 000 of same		tion fro		
1	Complete this table for your five highest co										ensai	נוסוו ווכ	OTTI	
	the organization. Report compensation for	the calendar ye	ear e	enair	ig w	itn c	or wi	tnin		ear.				
	(A)								(B)		_	(C		_
	Name and business							_	Description of s	ervices		omper	nsatio	<u>n</u>
	SOCIATION MANAGEMENT S'		•		80	0 :	M							
STI	REET NW, SUITE 400S, W	ASHINGTO	Ν,	D	C				MANAGEMENT SI	ERVICES		17:	2,8	26.
								I						
								\neg						
								\dashv						
								I						
								_						
								I						
2	Total number of independent contractors (including but no	ot lir	nited	to t	thos	se lis	ted	above) who received mo	ore than				
	\$100,000 of compensation from the organ					1								

\$100,000 of compensation from the organization

45-5087087

		Check if Schedule O contains a response	or note to any lin	e in this Part VIII			
				(A)	(B)	(C)	(D)
				Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under
					lanction revenue	business revenue	sections 512 - 514
ts ts	1 a	Federated campaigns 1a					
ran	b	Membership dues 1b					
Ē,S		Fundraising events 1c					
iifts ar A		Related organizations 1d					
s, G	е	Government grants (contributions) 1e					
isi	f	All other contributions, gifts, grants, and					
Contributions, Gifts, Grants and Other Similar Amounts		similar amounts not included above 1f					
n d dri	g	Noncash contributions included in lines 1a-1f 1g \$					
a Se	h	Total. Add lines 1a-1f	>				
			Business Code				
e l	2 a	EXAMS	611430	258,437.	258,437.		
ř	b	PUBLICATIONS-ON THE RI	511120	165,853.	57,595.	108,258.	
Se	c	WEBINARS	611430	30,422.	30,422.		
am eve	d	TEXTBOOKS SALES	611430	26,417.	26,417.		
Program Service Revenue	е	FORUMS AND SEMINARS	611430	1,175.	1,175.		
Ā	f	All other program service revenue					
	g	Total. Add lines 2a-2f		482,304.			
	3	Investment income (including dividends, intere	st, and				
		other similar amounts)		1,949.			1,949.
	4	Income from investment of tax-exempt bond p	roceeds				
	5	Royalties					
		(i) Real	(ii) Personal				
	6 a	Gross rents 6a					
	b	Less: rental expenses 6b					
	c	Rental income or (loss) 6c					
		Net rental income or (loss)					
	7 a	Gross amount from sales of (i) Securities	(ii) Other				
		assets other than inventory 7a					
	b	Less: cost or other basis					
ne		and sales expenses					
ther Revenue		Gain or (loss) 7c					
å		Net gain or (loss)					
he	8 a	Gross income from fundraising events (not					
ō		including \$ of					
		contributions reported on line 1c). See					
		Part IV, line 18					
		Less: direct expenses8b					
		Net income or (loss) from fundraising events	D				
	9 a	Gross income from gaming activities. See					
		Part IV, line 19					
		Less: direct expenses 9b					
		Net income or (loss) from gaming activities	D				
	10 a	Gross sales of inventory, less returns					
		and allowances 10a					
		Less: cost of goods sold 10b					
\dashv	С	Net income or (loss) from sales of inventory	Business Code				
ST.		OTHER INCOME	Business Code 611430	45.	45.		
Je e	11 a		011430	#3.	43.		
Miscellaneous Revenue	b						
Sce	C	I All other revenue					
Ξ	•	• Total. Add lines 11a-11d		45.			
	12	Total revenue. See instructions			374,091.	108,258.	1,949.

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX (**D**) Fundraising (C) Management and general expenses Do not include amounts reported on lines 6b. Program service expenses Total expenses 7b, 8b, 9b, and 10b of Part VIII. expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 Grants and other assistance to domestic individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Other salaries and wages 7 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) Other employee benefits 9 10 Payroll taxes Fees for services (nonemployees): 172,826. Management Legal 19,195. Accounting Lobbying Professional fundraising services. See Part IV, line 17 Investment management fees Other. (If line 11g amount exceeds 10% of line 25, 106,022. column (A), amount, list line 11g expenses on Sch O.) Advertising and promotion 12 76,354. Office expenses 13 54,198. Information technology 14 Royalties 15 16 Occupancy 17 Payments of travel or entertainment expenses 18 for any federal, state, or local public officials 32,639. Conferences, conventions, and meetings 19 20 Payments to affiliates _____ 21 Depreciation, depletion, and amortization 22 5,091. 23 Insurance Other expenses. Itemize expenses not covered 24 above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.) 9,984. STUDENT RECOGNITION FEDERAL TAXES 6,084. 5,075. CONTINUING EDUCATION EXAM DEVELOPMENT 4,769. 50. e All other expenses 492,287. Total functional expenses. Add lines 1 through 24e 25 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720)

Form 990 (2021)
Part X | Balance Sheet

Pa	rt X	Balance Sheet				
		Check if Schedule O contains a response or r	note to any line in this Part X			
				(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing		317,501.	1	308,084.
	2	Savings and temporary cash investments		321,829.	2	311,058.
	3	Pledges and grants receivable, net			3	
	4	Accounts receivable, net		4		
	5	Loans and other receivables from any current				
		trustee, key employee, creator or founder, sul	ostantial contributor, or 35%			
		controlled entity or family member of any of the	nese persons		5	
	6	Loans and other receivables from other disqu	alified persons (as defined			
		under section 4958(f)(1)), and persons describ	oed in section 4958(c)(3)(B)		6	
Ŋ	7	Notes and loans receivable, net			7	
Assets	8	Inventories for sale or use			8	
ğ	9	Prepaid expenses and deferred charges			9	
	10a	Land, buildings, and equipment: cost or other	.			
		basis. Complete Part VI of Schedule D				
	b	Less: accumulated depreciation	10b		10c	
	11	Investments - publicly traded securities			11	
	12	Investments - other securities. See Part IV, lin			12	
	13	Investments - program-related. See Part IV, lin			13	
	14	Intangible assets			14	
	15	Other assets. See Part IV, line 11	620 220	15	610 110	
-	16	Total assets. Add lines 1 through 15 (must e		639,330.	16	619,142.
	17	Accounts payable and accrued expenses		17		
	18	Grants payable			18	
	19	Deferred revenue			19	
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability. Complet			21	
es	22	Loans and other payables to any current or fo				
Liabilities		trustee, key employee, creator or founder, sul	· ·		-00	
<u>Lia</u>		controlled entity or family member of any of the			22	
_	23	Secured mortgages and notes payable to unr			23 24	
	24	Unsecured notes and loans payable to unrela			_24	
	25	Other liabilities (including federal income tax, parties, and other liabilities not included on lir	-			
		(0			25	
	26	of Schedule D Total liabilities. Add lines 17 through 25		0.	25 26	0.
	20	Organizations that follow FASB ASC 958, c	heck here		20	
es		and complete lines 27, 28, 32, and 33.	neok nere 🍃 💷			
ů	27			639,330.	27	619,142.
3ala	28				28	127,222
β		Organizations that do not follow FASB ASC				
Ξ		and complete lines 29 through 33.				
p	29	Capital stock or trust principal, or current fund	ds		29	
ets	30	Paid-in or capital surplus, or land, building, or			30	
Ass	31	Retained earnings, endowment, accumulated			31	
Net Assets or Fund Balances	32			639,330.	32	619,142.
~	33	Total liabilities and net assets/fund balances		639,330.	33	619,142.
				•		Form 990 (2021)

Form **990** (2021)

Form	990 (2021) ACADEMY OF LIFE UNDERWRITING	45-5	087087	Pa	_{ge} 12
	rt XI Reconciliation of Net Assets				_
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	484	1,2	98.
2	Total expenses (must equal Part IX, column (A), line 25)	2	492	2,2	87.
3	Revenue less expenses. Subtract line 2 from line 1	3	- 7	7,9	89.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	639	3,3	30.
5	Net unrealized gains (losses) on investments	5	-12	2,1	99.
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain on Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,				
_	column (B))	10	619	, 1	<u>42.</u>
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				<u>Ш</u>
				Yes	No
1	Accounting method used to prepare the Form 990: X Cash Accrual Other		_		
	If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule	Ο.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b		X
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,			
	consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	•			
	review, or compilation of its financial statements and selection of an independent accountant?		2c		
	If the organization changed either its oversight process or selection process during the tax year, explain on Scho				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin	gle Audit			
	Act and OMB Circular A-133?		За		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ed audit			
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits		3b		

Form **990** (2021)

SCHEDULE 0 (Form 990)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Name of the organization

ACADEMY OF LIFE UNDERWRITING

Employer identification number 45-5087087

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
PROFESSIONAL EDUCATION, CERTIFICATION, AND CREDENTIALING PROGRAMS IN
THE FIELD OF LIFE INSURANCE UNDERWRITING, AND TO IMPROVE AND ENHANCE
BUSINESS CONDITIONS IN THE LIFE INSURANCE UNDERWRITING INDUSTRY.
FORM 990, PART III, LINE 3, CHANGES IN PROGRAM SERVICES:
ALU DISCONTINUED THE MEDICAL RISK SELECTIONS PRINCIPLES (MRAP) SERIES
OF TWO EXAMS.
FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:
VOLUNTEERS WHO WRITE QUESTIONS ARE SCHOOLED IN THE ART OF WRITING VALID
EXAM QUESTIONS BY AN EDUCATIONAL CONSULTANT. NEW ALU EXAMINATIONS ARE
CREATED EACH YEAR.
ALL EXAMINATIONS ARE ADMINISTERED ANNUALLY IN APRIL AND ALU101 IS ALSO
ADMINISTERED IN OCTOBER. STUDENTS TAKE THE EXAMINATIONS VIRTUALLY ON
THEIR OWN DESKTOP OR LAPTOP COMPUTERS. THE EXAMS ARE SUPERVISED BY
SCREEN SHARING AND VIDEO RECORDING VIA THE STUDENT'S COMPUTER CAMERA.
ONCE COMPLETED, THE RECORDINGS ARE REVIEWED BY PROFESSIONAL PROCTORS.
FINALLY, THE EXAMS ARE SCORED ACCORDING TO ALU SPECIFICATIONS AND
STUDENTS ARE INFORMED OF THE EXAM RESULTS BY EMAIL. IN FISCAL YEAR
2021/22 EXAMS WERE HELD ON OCTOBER 19, 2021 AND APRIL 19, 2022. FEES TO
SIT FOR THE EXAMS RANGE \$225.00 - \$325.00 PER EXAM.

Schedule O (Form 990) 2021 Page 2 Name of the organization **Employer identification number** ACADEMY OF LIFE UNDERWRITING 45-5087087 ACADEMY OF LIFE UNDERWRITING. CURRICULUM DEVELOPMENT AND TEXTBOOK PRODUCTION: THE ALU CURRICULUM THAT IS THE BASIS FOR THE CERTIFICATION PROGRAM FOR THE LIFE UNDERWRITING PROFESSION WAS DEVELOPED AND IS MAINTAINED BY THE ALU CURRICULUM GROUP. MEMBERS OF THE CURRICULUM GROUP ARE ALL VOLUNTEERS AND PRACTICING LIFE INSURANCE UNDERWRITERS OR INSURANCE COMPANY MEDICAL DIRECTORS. AS LIFE INSURANCE UNDERWRITING IS A DYNAMIC PROFESSION, THE ALU CURRICULUM GROUP MUST CONTINUALLY REVIEW THE MEDICAL AND LEGAL ENVIRONMENT FOR THE LIFE INSURANCE INDUSTRY, THE INFORMATION AVAILABLE TO A LIFE UNDERWRITER TO FACILITATE THE UNDERWRITING PROCESS, AND THE CHANGING NATURE OF THE LIFE INSURANCE UNDERWRITER'S PROFESSIONAL RESPONSIBILITIES AND ACCOUNTABILITIES. AS KEY FACTORS IN THE LIFE UNDERWRITER'S PROFESSION CHANGE, THE ALU CURRICULUM GROUP UPDATES THE ALU LIFE UNDERWRITING CURRICULUM ACCORDINGLY. BASED UPON THE ALU CURRICULUM, THE CURRICULUM GROUP UPDATES AND PUBLISHES FOUR TEXTBOOKS COVERING BASIC, INTERMEDIATE MEDICAL, INTERMEDIATE NON-MEDICAL AND ADVANCED TOPICS IN LIFE INSURANCE UNDERWRITING. TEXTBOOK CHAPTERS ARE WRITTEN BY PRACTICING LIFE UNDERWRITERS, COMPANY MEDICAL DIRECTORS, AND MEDICAL PROFESSIONALS.

KEEP PACE WITH AN EVOLVING INDUSTRY, THE TEXTBOOKS ARE UPDATED AT LEAST EVERY TWO YEARS. TOGETHER WITH A COMMERCIAL ANATOMY & PHYSIOLOGY TEXTBOOK, THESE FOUR TEXTBOOKS COVER THE ALU CURRICULUM IN DETAIL AND ARE THE STUDY MATERIALS USED BY STUDENTS TO PREPARE FOR THE EXAMINATIONS.

<u>Schedule O (Form 990) 2021</u>

Name of the organization ACADEMY OF LIFE UNDERWRITING Employer identification number 45-5087087

ALU TEXTBOOKS ARE SOLD THROUGH AMAZON. A DIGITAL VERSION COSTS \$9.99

AND A PRINT VERSION COSTS \$20.00. OTHER TEXTBOOKS ARE AVAILABLE FROM

THE DISTRIBUTOR AND MULTIPLE RETAIL OUTLETS AT A COST OF APPROXIMATELY

\$45.00.

THESE ACTIVITIES OCCUPY APPROXIMATELY 20% OF THE ACTIVITIES OF THE ACADEMY OF LIFE UNDERWRITING.

CREDENTIALING AND RECOGNITION OF STUDENT ACCOMPLISHMENT:

ALU RECOGNIZES STUDENTS WHO MEET THE ALU CERTIFICATION REQUIREMENTS BY CONFERRING SEVERAL DIPLOMAS AND PROFESSIONAL DESIGNATIONS. ALU BELIEVES THAT SUCCESSFUL AND PROFICIENT LIFE INSURANCE UNDERWRITERS MUST WORK CLOSELY WITH ACTUARIES, ATTORNEYS, ADMINISTRATIVE AND SALES PROFESSIONALS, AND COMPANY MANAGEMENT. TO THAT END, REQUIREMENTS FOR AN ALU DIPLOMA INCLUDE SUCCESSFUL COMPLETION OF THE ALU EXAMINATIONS ALONG WITH COMPLETING OUTSIDE EDUCATIONAL COURSES OFFERED BY THE LIFE OFFICE MANAGEMENT ASSOCIATION AND THE AMERICAN COLLEGE OF FINANCIAL SERVICES. STUDENTS WHO PASS ALL ALU EXAMINATIONS AND ALL OUTSIDE COURSE REQUIREMENTS ARE AWARDED THE FELLOW, ACADEMY OF LIFE UNDERWRITING (FALU) DESIGNATION AND DIPLOMA. THROUGH JUNE 30, 2022, 2,734 STUDENTS HAVE EARNED THE FALU CERTIFICATION. BEGINNING IN FISCAL YEAR 2017-18 AND THRU FISCAL YEAR 2021/22, ALU RECOGNIZED STUDENTS WHO SUCCESSFULLY COMPLETED TWO EXAMS (MRAP1 AND MRAP2) WITH A CERTIFICATE AND RIGHT TO USE THE DESIGNATION MEDICAL RISK ASSESSMENT PROFESSIONAL (MRAP). THROUGH JUNE 30, 2022, 2,651 STUDENTS HAVE EARNED THE RIGHT TO USE THE DESIGNATION. THE MRAP SERIES WAS DISCONTINUED AS OF JUNE 30,

Schedule O (Form 990) 2021 Page 2 Name of the organization **Employer identification number** ACADEMY OF LIFE UNDERWRITING 45-5087087 2022. THESE ACTIVITIES OCCUPY APPROXIMATELY 10% OF THE ACTIVITIES OF THE ACADEMY OF LIFE UNDERWRITING. FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

ON THE RISK SUPPORTS THE MISSION OF THE ACADEMY OF LIFE UNDERWRITING BY PROVIDING CONTINUING EDUCATION AND PUBLIC RECOGNITION FOR LIFE INSURANCE UNDERWRITERS AND THE MEMBERS OF AHOU AND CIU BY ENCOURAGING UNDERWRITERS TO OBTAIN THE ASSOCIATE, ACADEMY OF LIFE UNDERWRITING (AALU) AND FELLOW, ACADEMY OF LIFE UNDERWRITING (FALU) DESIGNATIONS, AND BY PROMOTING ACADEMY OF LIFE UNDERWRITING PROGRAMS.

THESE ACTIVITIES OCCUPY APPROXIMATELY 25% OF THE ACTIVITIES OF THE ACADEMY OF LIFE UNDERWRITING.

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS: PARTICIPANTS CAN QUESTION THE EXPERTS IN MODERATED SESSIONS OVER THE INTERNET. DURING THE YEAR ENDING 2022, THE GROUP PRESENTED SIX ONLINE WEBINARS ON SPECIFIC MEDICAL AND UNDERWRITING TOPICS AND CONTINUED OFFERING A SERIES OF SELF-STUDY FOR INDIVIDUALS TO LEARN EKG INTERPRETATION. WEBINARS ARE OFFERED TO UNDERWRITING COMPANIES BY ANNUAL SUBSCRIPTION AND TO INDIVIDUALS BY INDIVIDUAL REGISTRATION. SUBSCRIPTION FEES RANGE FROM \$100.00 - \$700.00 PER YEAR BASED ON THE SIZE OF THE SUBSCRIBING COMPANY. MULTI-PART SERIES, WHEN OFFERED, ARE AVAILABLE FOR \$100.00 PER ATTENDEE.

UNDERWRITING READERSHIP.

Page 2

Schedule O (Form 990) 2021 Name of the organization **Employer identification number** ACADEMY OF LIFE UNDERWRITING 45-5087087 THE FORUM GROUP ORGANIZES AN ANNUAL ACADEMY OF LIFE UNDERWRITING FORUM. THIS IS A TWO-DAY MEETING INTENDED FOR CHIEF UNDERWRITERS OR THE DESIGNATED ASSOCIATE. THE ATTENDANCE HAS BEEN LIMITED IN THE PAST TO FACILITATE DISCUSSION. THE CHALLENGES AND FUTURE TRENDS IN UNDERWRITING ARE DISCUSSED. THE 2021 FORUM WAS MODIFIED DUE TO COVID-19 AND HELD VIRTUALLY. THE 2022 FORUM FOLLOWED THE 2021 FORMAT. THESE ACTIVITIES OCCUPY APPROXIMATELY 10% OF THE ACTIVITIES OF THE ACADEMY OF LIFE UNDERWRITING. FORM 990, PART VI, SECTION A, LINE 3: ALL MANAGEMENT DUTIES ARE RETAINED BY ALU OFFICERS. ADMINISTRATION DUTIES ARE PERFORMED BY ASSOCIATION MANAGEMENT STRATEGIES, INC. OTR PUBLISHING SERVICES ARE PERFORMED BY ENTITIES UNDER CONTRACT AND UNDER THE SUPERVISION OF ALU OFFICERS. FORM 990, PART VI, SECTION B, LINE 11B: THE FULL 990 WAS PROVIDED TO THE ALU BOARD ELECTRONICALLY FOR REVIEW AND APPROVAL PRIOR TO ITS FILING. FORM 990, PART VI, SECTION B, LINE 12C: A CONFLICT OF INTEREST STATEMENT IS REQUESTED ANNUALLY FROM EACH DIRECTOR AND IS REVIEWED FOR CONFLICTS.

Schedule O (Form 990) 2021

THE ORGANIZATION HAS NO PAID STAFF; THEREFORE, A COMPENSATION POLICY IS NOT

FORM 990, PART VI, SECTION B, LINE 15:

IN PLACE.

132212 11-11-21

Schedule O (Form 990) 2021 Page **2**

Schedule O (Form 990) 2021	Page 2
Name of the organization ACADEMY OF LIFE UNDERWRITING	Employer identification number 45-5087087
FORM 990, PART VI, SECTION C, LINE 19:	
THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT O	OF INTEREST
POLICY, AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC U	UPON REQUEST. IN
ADDITION, INFORMATION IS AVAILABLE ON OUR WEBSITE.	
FORM 990, PART IX, LINE 11G, OTHER FEES:	
ADVERTISING COMMISSIONS	12,114.
CURRICULUM EDITING	6,500.
EDUCATIONAL CONSULTING	2,500.
EXECUTIVE TEAM	206.
MANAGER, PUBLISHING, CIRCULATION	66,240.
OTR EDITORS	10,000.
PROOFREADING	2,600.
COMPUTER SUPPORT	5,862.
TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A	106,022.

Form 990-T	Exempt Organization Business Income Tax Return (and proxy tax under section 6033(e))	-	OMB No. 1545-0047
	For calendar year 2021 or other tax year beginning JUL 1, 2021 , and ending JUN 30, 202	2	2021
	► Go to www.irs.gov/Form990T for instructions and the latest information.	<u>-</u> ·	ZUZ I
Department of the Treasury Internal Revenue Service	Do not enter SSN numbers on this form as it may be made public if your organization is a 501(c)(3).		Open to Public Inspection for 501(c)(3) Organizations Only
A Check box if address changed.	Name of organization (Check box if name changed and see instructions.)		oyer identification number
B Exempt under section	Print ACADEMY OF LIFE UNDERWRITING	4	5-5087087
X 501(c)(6)	Number, street, and room or suite no. If a P.O. box, see instructions.	E Group	exemption number
408(e) 220(e)	Type 1800 M STREET, NW, 400S	(See II	ist uctions)
408A 530(a)	City or town, state or province, country, and ZIP or foreign postal code		
529(a) 529A	WASHINGTON, DC 20036	F 🗀	Check box if
	C Book value of all assets at end of year 619,142.		an amended return.
G Check organization	type X 501(c) corporation 501(c) trust 401(a) trust Other trust		
H Check if filing only to	Claim credit from Form 8941 Claim a refund shown on Form 2439		
l Check if a 501(c)(3)	organization filing a consolidated return with a 501(c)(2) titleholding corporation		>
J Enter the number of	attached Schedules A (Form 990-T)		1
K During the tax year,	was the corporation a subsidiary in an affiliated group or a parent-subsidiary controlled group?	▶ □	Yes X No
	me and identifying number of the parent corporation.		
	e of ►ASSOCIATION MANAGEMENT STRATEGIE Telephone number ► 2	<u>02-</u>	<u>495-3130</u>
Part I Total Unr	elated Business Taxable Income		
1 Total of unrelated	business taxable income computed from all unrelated trades or businesses (see		
instructions)		1	37,590.
2 Reserved		2	25.50
3 Add lines 1 and 2		3	37,590.
4 Charitable contrib	utions (see instructions for limitation rules)	4	0.
5 Total unrelated bu	siness taxable income before net operating losses. Subtract line 4 from line 3	5	37,590.
	operating loss. See instructions	6	
7 Total of unrelated	business taxable income before specific deduction and section 199A deduction.		
Subtract line 6 from	m line 5	7	37,590.
8 Specific deduction	generally \$1,000, but see instructions for exceptions)	8	1,000.
9 Trusts. Section 19	99A deduction. See instructions	9	
10 Total deductions.	Add lines 8 and 9	10	1,000.
11 Unrelated busine	ss taxable income. Subtract line 10 from line 7. If line 10 is greater than line 7,		26 - 22
enter zero	- I-P	11	36,590.
Part II Tax Com			F 604
	able as corporations. Multiply Part I, line 11 by 21% (0.21)	1	7,684.
	trust rates. See instructions for tax computation. Income tax on the amount on		
Part I, line 11 from		2	
3 Proxy tax. See ins		3	
4 Other tax amounts		4	
5 Alternative minimu		5	
	iant facility income. See instructions	6	7 601
	through 6 to line 1 or 2, whichever applies	7	7,684.
LHA For Paperwork F	Reduction Act Notice, see instructions.		Form 990-T (2021)

Part	111	Tax and Payments						
1a	Foreig	n tax credit (corporations attach Form 11	18; trusts attach Form 1116)	1a				
b	Other	credits (see instructions)		1b				
С	Gener	al business credit. Attach Form 3800 (see						
d		for prior year minimum tax (attach Form 8						
е		credits. Add lines 1a through 1d				1e		
2		and the side forms Double the Page 7				2	7.6	84.
3		amounts due. Check if from: Form 4			Form 8866	-		
·	0 (110)		attach statement)			3		
4	Total	tax. Add lines 2 and 3 (see instructions).	Check if includes tax pre			3		
7				,	erred urider	4	7 6	84.
_		n 1294. Enter tax amount here				5		0.
5		nt net 965 tax liability paid from Form 965-			903.			<u> </u>
6a		ents: A 2020 overpayment credited to 202			2,084.			
b		estimated tax payments. Check if section		6b				
С		eposited with Form 8868			6,800.	-		
d		n organizations: Tax paid or withheld at so				-		
е		p withholding (see instructions)						
f		for small employer health insurance prem		6f				
g		credits, adjustments, and payments:		-				
			Other Total					
7	Total	payments. Add lines 6a through 6g				7	9,7	<u>87.</u>
8		ated tax penalty (see instructions). Check i			▶ □	8		5.
9		ue. If line 7 is smaller than the total of lines			>	9		
10		payment. If line 7 is larger than the total of				10	2,0	98.
11		the amount of line 10 you want: Credited			8. Refunded >	11		0.
Part		Statements Regarding Certain A						
1	-	time during the 2021 calendar year, did t	•	Ū	•		Yes	No
		financial account (bank, securities, or oth		-	-			
	FinCE	N Form 114, Report of Foreign Bank and I	Financial Accounts. If "Yes," enter th	ne name of	the foreign country			
	here	>						<u> </u>
2	During	g the tax year, did the organization receive	e a distribution from, or was it the gra	antor of, or	transferor to, a			
	foreig	n trust?						X
		s," see instructions for other forms the org						
3	Enter	the amount of tax-exempt interest received	d or accrued during the tax year		> \$			
4	Enter	available pre-2018 NOL carryovers here	▶ \$ Do not	include ar	ny post-2017 NOL car	rryover		<u> </u>
	showr	n on Schedule A (Form 990-T). Don't reduc	ce the NOL carryover shown here by	any deduc	tion reported on Part	t I, line 4.		
5	Post-2	2017 NOL carryovers. Enter available Busin	ness Activity Code and post-2017 No	OL carryov	ers. Don't reduce			
	the ar	nounts shown below by any NOL claimed	on any Schedule A, Part II, line 17 fo	or the tax y	ear. See instructions	_		
		Business Activity	/ Code	Availa	able post-2017 NOL o	arryover		
				\$				
				\$				
6a	Did th	e organization change its method of accor	untina? (see instructions)	•				Х
b		s "Yes," has the organization described the	,					
		n in Part V	, ,	,	,			
Part		Supplemental Information						
Provide	the ex	planation required by Part IV, line 6b. Also	o, provide any other additional inform	nation. See	instructions.			
			,					
_		der penalties of perjury, I declare that I have examined th				dge and belief, it	is true,	
Sign	100	rrect, and complete. Declaration of preparer (other than to	axpayer) is based on all information of which prep	arer nas any k	_	lavi Alba IDC diaavi	aa thia uatuun .	iala
Here			PRESI	DENT		ay the IRS discu- e preparer show		with
		Signature of officer	Date Title		in	structions)?	Yes	No
		Print/Type preparer's name	Preparer's signature	Date	Check	f PTIN		
Paid					self- employed			
	ror	CHRIS J. HENKE	CHRIS J. HENKE	01/10/		P010	08921	
Prepa		Firm's name ► AKINS HENKE A		. = - 1	Firm's EIN ►		22032	
Jse C	rilly		AVENUE NORTH, SUIT	E 160	THIN O LINE			
		Firm's address OAKDALE, MN			Phone no. 6	51-636	-3806	
23711 0	1-31-22	, comment of the state of the s	· - • •		11.110.110.110.		m 990-T	
. •						1 01		(-321)

SCHEDULE A (Form 990-T)

Unrelated Business Taxable Income From an Unrelated Trade or Business

OMB No. 1545-0047

2021

LUL I

Department of the Treasury Internal Revenue Service

Name of the organization

ACADEMY OF LIFE UNDERWRITING

► Go to www.irs.gov/Form990T for instructions and the latest information.

▶ Do not enter SSN numbers on this form as it may be made public if your organization is a 501(c)(3).

Open to Public Inspection for 501(c)(3) Organizations Only

B Employer identification number

45-5087087

c L	nrelated business activity code (see instructions) 51112	0		D Sequenc	e: 1	of 1
E C	escribe the unrelated trade or business PUBLICATION	ADVE	RTISING			
Par	t I Unrelated Trade or Business Income		(A) Income	(B) Expense	es	(C) Net
1 a	Gross receipts or sales					
b	Less returns and allowances c Balance ▶	1c				
2	Cost of goods sold (Part III, line 8)	2				
3	Gross profit. Subtract line 2 from line 1c	3				
4 a	Capital gain net income (attach Sch D (Form 1041 or Form					
	1120)). See instructions	4a				
b	Net gain (loss) (Form 4797) (attach Form 4797). See instructions)	4b				
С	Capital loss deduction for trusts	4c				
5	Income (loss) from a partnership or an S corporation (attach					
	statement)	5				
6	Rent income (Part IV)	6				
7	Unrelated debt-financed income (Part V)	7				
8	Interest, annuities, royalties, and rents from a controlled					
	organization (Part VI)	8				
9	Investment income of section 501(c)(7), (9), or (17)					
	organizations (Part VII)	9				
10	Exploited exempt activity income (Part VIII)	10				
11	Advertising income (Part IX)	11	108,258.	45,5	566.	62,692.
12	Other income (see instructions; attach statement)	12				
13	Total. Combine lines 3 through 12	13	108,258.	45,5	66.	62,692.
	Deductions Not Taken Elsewhere See instruction directly connected with the unrelated business in	come				nust be
1	Compensation of officers, directors, and trustees (Part X)				1	
2	Salaries and wages				2	
3	Repairs and maintenance				3	
4	Bad debts				4	
5	Interest (attach statement). See instructions				5	
6	Taxes and licenses		_		6	
7	Depreciation (attach Form 4562). See instructions					
8	Less depreciation claimed in Part III and elsewhere on return				8b	
9	Depletion				9	
10	Contributions to deferred compensation plans				10	
11	Employee benefit programs				11	
12	Excess exempt expenses (Part VIII)				12	24 422
13	Excess readership costs (Part IX)		CEE CONT		13	24,432.
14	Other deductions (attach statement)				14	670.
15	•				15	25,102.
16	Unrelated business income before net operating loss deduction. So					27 500
	column (C)				16	37,590.
17	Deduction for net operating loss. See instructions				17	37 590
18	Unrelated business taxable income. Subtract line 17 from line 16	<u> </u>			18	37,590.

⊃ac	ie	1

Part	III Cost of Goods Sold Enter met	hod of inventory valuation	on •		Page Z
1	Little mot	nod of inventory valuation		1	
2	Purchases				
3	Cost of labor				
4	Additional section 263A costs (attach statement)				
5	Other costs (attach statement)				
6	Total. Add lines 1 through 5				
7					
	, , , , , , , , , , , , , , , , , , , ,				
	-	·			Yes No
8 Cost of goods sold. Subtract line 7 from line 6. Enter here and in Part I, line 2 9 Do the rules of section 263A (with respect to property produced or acquired for resale) apply to the organization? Yes N Part IV Rent Income (From Real Property and Personal Property Leased with Real Property) 1 Description of property (property street address, city, state, ZIP code). Check if a dual-use. See instructions. A B B					
			-		
		, Lin 6646). 611661(1	ra adar doo. ooo moar		
					_
	c				_
	D				_
		Α Ι	В	С	
2	Rent received or accrued		_	-	
а	From personal property (if the percentage of				
-	rent for personal property is more than 10%				
	but not more than 50%)				
b	From real and personal property (if the				
-	percentage of rent for personal property exceeds				
	50% or if the rent is based on profit or income)				
С	Total rents received or accrued by property.				
	Add lines 2a and 2b, columns A through D				
	,		•	•	
3	Total rents received or accrued. Add line 2c columns A	A through D. Enter here a	and on Part I. line 6. co	olumn (A)	0.
	Deductions directly connected with the income		, ,		
4	in lines 2(a) and 2(b) (attach statement)				
	, , , , , , , , , , , , , , , , , , , ,			<u>.</u>	
5	Total deductions. Add line 4 columns A through D. Er	nter here and on Part I, I	ine 6, column (B)	>	0.
Part	V Unrelated Debt-Financed Income (s	ee instructions)			
1	Description of debt-financed property (street address,	city, state, ZIP code). Ch	neck if a dual-use. See	instructions.	
	A				
	В				
	c 🗆				
	D				
		Α	В	С	D
2	Gross income from or allocable to debt-financed				
	property				
3	Deductions directly connected with or allocable				
	to debt-financed property				
а	Straight line depreciation (attach statement)				
b	Other deductions (attach statement)				
С	Total deductions (add lines 3a and 3b,				
	columns A through D)				
4	Amount of average acquisition debt on or allocable				
	to debt-financed property (attach statement)				
5	Average adjusted basis of or allocable to debt-				
	financed property (attach statement)				
6	Divide line 4 by line 5		%	%	%
7	Gross income reportable. Multiply line 2 by line 6				
8	Total gross income (add line 7, columns A through D)	. Enter here and on Parl	I, line 7, column (A)	>	0.
9	Allocable deductions. Multiply line 3c by line 6				
10	Total allocable deductions. Add line 9, columns A th				0.
11	Total dividends-received deductions included in line	10			0.

Page :

	VI Interest, Annu		oyalties, and Re	ents fror	n Control	led Or	ganizations	s (se	e instruct	ions)	r age o
			_			E	xempt Contro	lled Org	ganization	s .	
	Name of controlle organization	d	2. Employer identification number	incon	unrelated me (loss) structions)	1	al of specified nents made	that is	rt of colur included olling orga gross inc	in the aniza-	6. Deductions directly connected with income in column 5
<u>(1)</u>											
(2)											
(3)											
<u>(4)</u>											
	'. Taxable Income	۱ ،	Net unrelated		Controlled Or otal of specif		ons 10. Part o	of colur	mp 0	44	Deductions directly
,	. Taxable income	in	come (loss) e instructions)		yments mad		that is inc	luded i	n the ation's	,	connected with come in column 10
(1)											
(2)											
(3)											
(4)											
							Add colum Enter here line 8, c	and on	Part I,	Ente	columns 6 and 11. r here and on Part I, ne 8, column (B)
Totals						•			0.		0.
Part	VII Investment	Income	of a Section 50	1(c)(7), (9), or (17)	Orgar	nization (s	ee instr	ructions)		
	1. Desc	cription of	income		2. Amou incon		3. Deduction directly connected (attach states	ected	4. Set- (attach st		5. Total deductions and set-asides (add cols 3 and 4)
(1)											
(2)											
(3)											
(4)					A -1 -1						A del ana accepta in
					Add amou column 2.						Add amounts in column 5. Enter
					here and or	n Part I,					here and on Part I,
					line 9, colu						line 9, column (B)
Totals Part	VIII Exploited E	vemnt /	Activity Income,	Other I	Than Adve	0.	Income	:			0.
1	Description of exploite		Cuvity income,	Julei I	man Auve	ı uəni		see ins	uucuons)		
2	Gross unrelated busin	•	e from trade or busi	nece Ente	r here and or	n Dart I	line 10. colum	ο (Δ)		2	
3	Expenses directly con					,	•	. , .		-	
-										3	
4	Net income (loss) from										
	`					•				4	
5	Gross income from ac									5	
6	Expenses attributable									6	
7	Excess exempt expen										
	4. Enter here and on F	Part II, line	12							7	

Schedule A (Form 990-T) 2021

Part	IX Advertising Income				
1	Name(s) of periodical(s). Check box if reporting tv	vo or more periodicals on a co	nsolidated basis	S.	
	A ON THE RISK				
	В				
	c 🗆				
	D				
Enter a	amounts for each periodical listed above in the corr	esponding column.			
		A	В	С	D
2	Gross advertising income	100 250			
_	Add columns A through D. Enter here and on Par			<u> </u>	108,258.
а	Add columns A through b. Enter here and on har	: 1, iiiic 11, coluinii (A)			
3	Direct advertising costs by periodical	45,566.			
а	Add columns A through D. Enter here and on Par				45,566.
а	Add coldnins A through b. Enter here and on har	гт, ште тт, соштит (b)			13/3001
4	Advertising gain (loss). Subtract line 3 from line				
7	2. For any column in line 4 showing a gain,				
	complete lines 5 through 8. For any column in				
	line 4 showing a loss or zero, do not complete				
		62,692.			
_	lines 5 through 7, and enter zero on line 8				
5	Readership costs				
6	Circulation income				
7	Excess readership costs. If line 6 is less than				
	line 5, subtract line 6 from line 5. If line 5 is less	24,432.			
•	than line 6, enter zero	24,432.			
8	Excess readership costs allowed as a				
	deduction. For each column showing a gain on	24,432.			
	line 4, enter the lesser of line 4 or line 7			-1	
а	Add line 8, columns A through D. Enter the greate	er of the line 8a, columns total			24,432.
Part	X Compensation of Officers, Direct	tore and Truetees (and	· inatrustiana)	P	24,432.
· uit	Z Componeduon of Cinecia, Birot	isio, and musicos (see	e iristructions)	3. Percentage	4. Compensation
	1. Name	2. Title		of time devoted	attributable to
	i. Name	Z. Title		to business	unrelated business
(1)				%	urirelated business
(1)				%	
(2)				%	
(3)				%	
(4)	I			70	
Total	Enter here and on Part II, line 1				0.
Part				P	<u> </u>
ı art	See III	Structions)			

FORM 990-T (A)	OTHER DEDUCTIONS	STATEMENT 1
DESCRIPTION		AMOUNT
TAX PREPARATION FEES		670.
TOTAL TO SCHEDULE A, PART I	I, LINE 14	670.

Department of the Treasury Internal Revenue Service

Underpayment of Estimated Tax by Corporations

Attach to the corporation's tax return.

FORM 990-T

► Go to www.irs.gov/Form2220 for instructions and the latest information.

ACADEMY OF LIFE UNDERWRITING

OMB No. 1545-0123 2021

Employer identification number 45-5087087

Note: Generally, the corporation is not required to file Form 2220 (see Part II below for exceptions) because the IRS will figure any penalty owed and bill the corporation. However, the corporation may still use Form 2220 to figure the penalty. If so, enter the amount from page 2, line 38, on the estimated tax penalty line of the corporation's income tax return, but do not attach Form 2220.

F	Part I Required Annual Payment					
1	Total tax (see instructions)				1	7,684.
•	Demonstration of the Control of the	- 00\	Control of the Park A	ا ما		
	a Personal holding company tax (Schedule PH (Form 1120), line			2a		
L	b Look-back interest included on line 1 under section 460(b)(2) contracts or section 167(g) for depreciation under the income			2b		
	contracts of Section 107(g) for depreciation under the income	10160	Jasi IIIeliiuu			
	c Credit for federal tax paid on fuels (see instructions)			2c		
	d Total. Add lines 2a through 2c				2d	
3	Subtract line 2d from line 1. If the result is less than \$500, do	not (complete or file this form.	The corporation		
	does not owe the penalty		-	•	3	7,684.
4	Enter the tax shown on the corporation's 2020 income tax retu					
	or the tax year was for less than 12 months, skip this line and	entei	the amount from line 3 c	on line 5	4	3,007.
5	Required annual payment. Enter the smaller of line 3 or line			•		2 22
	enter the amount from line 3				5	3,007.
ľ	Part II Reasons for Filing - Check the boxes belo even if it does not owe a penalty. See instructions.	w tha	at apply. If any boxes are o	checked, the corporation	must file Form 2220	
_						
6 7	The corporation is using the adjusted seasonal installr The corporation is using the annualized income install					
8	The corporation is a "large corporation" figuring its first			n the prior year's tay		
	Part III Figuring the Underpayment	sticq	uneu mstamment baseu o	ii tile prior year 5 tax.		
			(a)	(b)	(c)	(d)
9	Installment due dates. Enter in columns (a) through (d) the	П	(4)	(5)	(0)	(4)
٠	15th day of the 4th (Form 990-PF filers: Use 5th month),					
	6th, 9th, and 12th months of the corporation's tax year	9	10/15/21	12/15/21	03/15/22	06/15/22
10						
	above is checked, enter the amounts from Sch A, line 38. If					
	the box on line 8 (but not 6 or 7) is checked, see instructions					
	for the amounts to enter. If none of these boxes are checked,					
	enter 25% (0.25) of line 5 above in each column	10	752.	752.	751.	752.
11	Estimated tax paid or credited for each period. For					
	column (a) only, enter the amount from line 11 on line 15.					
	See instructions	11	903.		580.	1,504.
	Complete lines 12 through 18 of one column					
	before going to the next column.			4.54		
		12		151.	F 0 0	1 504
	Add lines 11 and 12	13		151.	580.	1,504.
	Add amounts on lines 16 and 17 of the preceding column	14	002	1 5 1	601.	772.
	Subtract line 14 from line 13. If zero or less, enter -0-	15	903.	151.	0.	732.
16	If the amount on line 15 is zero, subtract line 13 from line			0	21	
17	14. Otherwise, enter -0-	16		0.	21.	
17	Underpayment. If line 15 is less than or equal to line 10,					
	subtract line 15 from line 10. Then go to line 12 of the next column. Otherwise, go to line 18	17		601.	751.	20.
12	Overpayment. If line 10 is less than line 15, subtract line 10	'		001.	, , , , , , ,	20.
10	from line 15. Then go to line 12 of the next column	18	151.			

For Paperwork Reduction Act Notice, see separate instructions.

Go to Part IV on page 2 to figure the penalty. Do not go to Part IV if there are no entries on line 17 - no penalty is owed.

Form 2220 (2021)

Form 2220 (2021)

Page 2

Part IV Figuring the Penalty

			(a)	(b)	(c)			(d)
19	Enter the date of payment or the 15th day of the 4th month after the close of the tax year, whichever is earlier. (C corporations with tax years ending June 30 and S corporations: Use 3rd month instead of 4th month. Form 990-PF and Form 990-T filers: Use 5th month instead of 4th month.) See instructions	19						
20	Number of days from due date of installment on line 9 to the							
	date shown on line 19	20					\vdash	
21	Number of days on line 20 after 4/15/2021 and before 7/1/2021	21					igspace	
22	Underpayment on line 17 x Number of days on line 21 x 3% (0.03) 365	22	\$	\$	\$		\$	
23	Number of days on line 20 after 6/30/2021 and before 10/1/2021	23					<u> </u>	
24	Underpayment on line 17 x Number of days on line 23 x 3% (0.03)	24	\$	\$	\$		\$	
25	Number of days on line 20 after 9/30/2021 and before 1/1/2022	25					<u> </u>	
26	Underpayment on line 17 x Number of days on line 25 x 3% (0.03)	26	\$	\$	\$		\$	
27	Number of days on line 20 after 12/31/2021 and before 4/1/2022	27	SEE	ATTACHED W	ORKSHEET		_	
28	Underpayment on line 17 x Number of days on line 27 x 3% (0.03)	28	\$	\$	\$		\$	
29	Number of days on line 20 after 3/31/2022 and before 7/1/2022	29					_	
30	Underpayment on line 17 x Number of days on line 29 x *%	30	\$	\$	\$		\$	
31	Number of days on line 20 after 6/30/2022 and before 10/1/2022	31					<u> </u>	
32	Underpayment on line 17 x Number of days on line 31 x *%	32	\$	\$	\$		\$	
33	Number of days on line 20 after 9/30/2022 and before 1/1/2023	33					<u> </u>	
34	Underpayment on line 17 x Number of days on line 33 x *%	34	\$	\$	\$		\$	
35	Number of days on line 20 after 12/31/2022 and before 3/16/2023	35					<u> </u>	
36	Underpayment on line 17 x Number of days on line 35 x *%	36	\$	\$	\$		\$	
37	Add lines 22, 24, 26, 28, 30, 32, 34, and 36	37	\$	\$	\$		\$	
38	Penalty. Add columns (a) through (d) of line 37. Enter the to	tal he	ere and on Form 1120, lin	e 34; or the comparable		38	2	5.

Form **2220** (2021)

^{*} Use the penalty interest rate for each calendar quarter, which the IRS will determine during the first month in the preceding quarter. These rates are published quarterly in an IRS News Release and in a revenue ruling in the Internal Revenue Bulletin. To obtain this information on the Internet, access the IRS website at www.irs.gov. You can also call 1-800-829-4933 to get interest rate information.

FORM 990-T UNDERPAYMENT OF ESTIMATED TAX WORKSHEET

Name(s)				Identifying No	umber
ACADEMY OF	LIFE UNDERWE	RITING		45-508	37087
(A) *Date	(B) Amount	(C) Adjusted Balance Due	(D) Number Days Balance Due	(E) Daily Penalty Rate	(F) Penalty
Buto	Amount	-0-	Bulunco Buo	1 onary riato	ronary
10/15/21	752.	752.			
10/15/21	-903.	-151.			
12/15/21	752.	601.	69	.000082192	3
02/22/22	-580.	21.	21	.000082192	
03/15/22	751.	772.	16	.000082192	1
03/31/22	0.	772.	8	.000109589	1
04/08/22	-752.	20.	60	.000109589	
06/07/22	-752.	-732.			
06/15/22	752.	20.	15	.000109589	
06/30/22	0.	20.	92	.000136986	
09/30/22	0.	20.	46	.000164384	
enalty Due (Sum of Colu	mn F).				5

^{*} Date of estimated tax payment, withholding credit date or installment due date.